Don't get yourself stuck on an island - working together & being prepared!



2023 SPRING CONFERENCE

HONOLULU, HAWAII, MARCH 20-22, 2023

Historic New Year's Eve Storm



What Happened?

- Sierra cement/frigid temperatures
- 1,400 unique outages; 123,000 customers impacted
- The third wettest day in Reno in the last 130 years

NV Energy's Response:

- Leveraged framework from
 Natural Disaster Protection Plan
- Mutual assistance from Elko, Winnemucca, Las Vegas, California and Oregon
- Transparent communication
- Support for the community



Transparent Communication



Media Relations

 Press Releases and multiple interviews with CEO and VP of Electric Delivery

Social Media

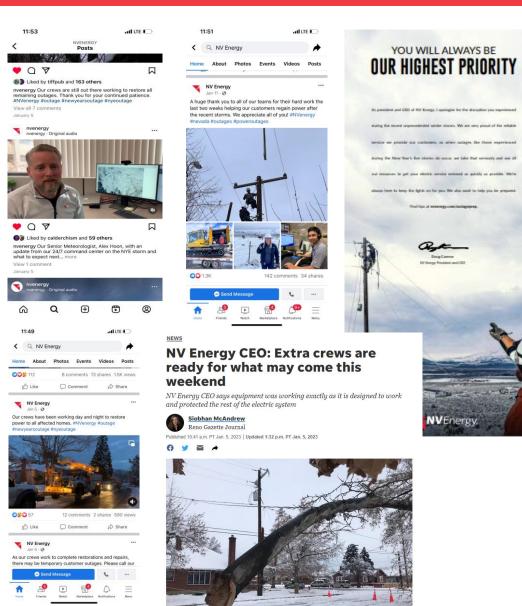
- 3-5 daily posts with regular updates
- Featured crews and experts

Customer Communications

- Personal Calls
- Email updates and apology
- Website updates

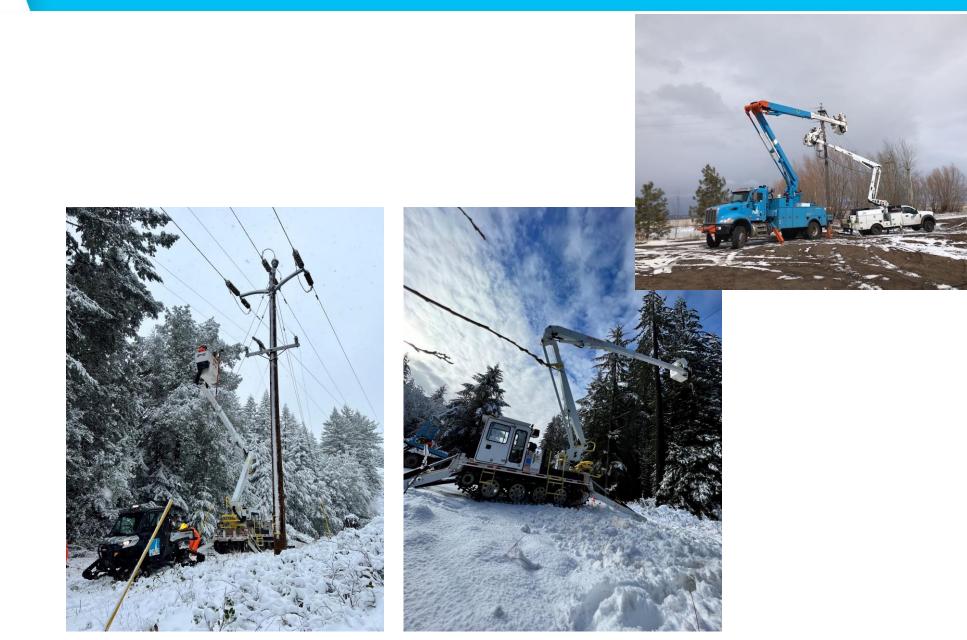
Paid Media

• Acknowledged storm and apologized for disruption in Service with a full page ad.





PG&E Storm Response



PG&E Storm Response

PG<mark>&</mark>E





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VETERANS ELECTRICAL ENTRY PROGRAM VEEP

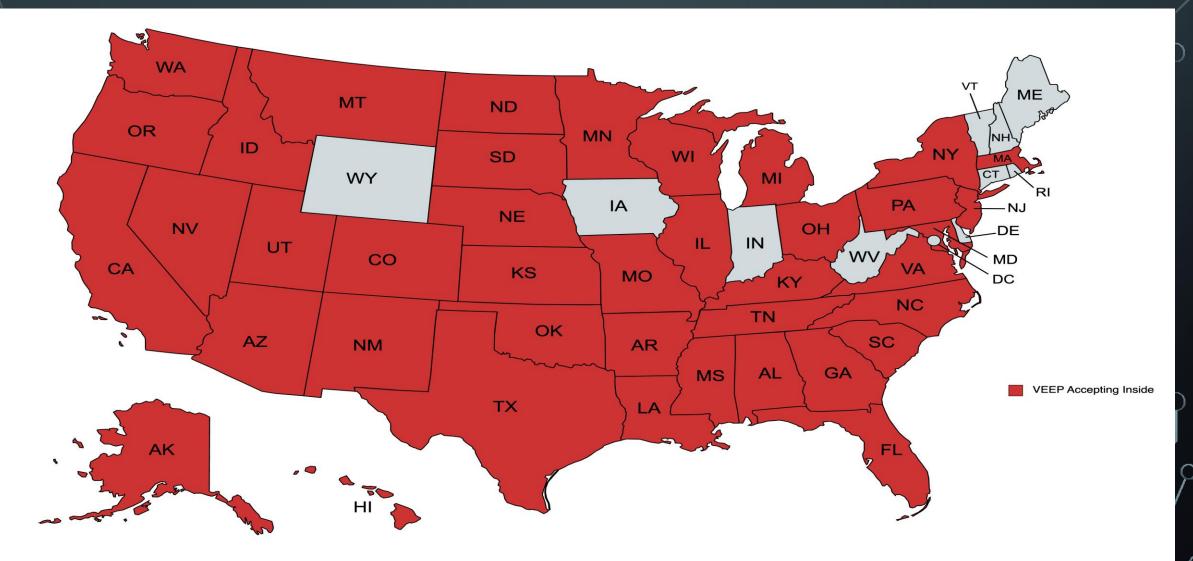
WHAT IS VEEP?

- Transition program for military service personnel or their spouses in the last 180 days of their active-duty service.
- Pre-apprenticeship developed by the Electrical Training Alliance and started with Inside Wireman training. Expanded to the Outside Branch.
- Learn and start second career while still on active-duty.
- Upon graduation placed at one of over 270 participating JATCs in the country that they choose.
- Fully funded and paid for by sponsor Milwaukee Tool.

9th District - VETERAN SPECIFICS

- 68 military bases throughout states in the 9th District.
- High percentage of veterans in these states.
- Veteran hire is highly promoted on many projects and jobs.
- High number of work opportunities currently in all the trades the IBEW and our employer partners represent.
- VEEP rollout in Alaska gave Local 1547 the opportunity to expand veteran outreach and strengthen relationships with employers and military command.

States where VEEP candidates have been placed or where cohorts have been held. 270 JATCs in U.S.



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VEEP Graduates – 117 Inside Program and 112 Outside graduates. SELCAT and MoValley starting Outside Classes.

VEEP Accepting - Results



Inside – In-Person AK01 – 10 AK02 – 14 AK03 – 11 AK04 – 7 AK05 – 11 SD01 – 9



Inside – etA support– 33

San Bernardino/ Riverside – 10 Inside – Hybrid LA01-12



Outside – In-Person

LQ – 112 Grads





DEMOGRAPHICS

- Approximately 200,000 veterans transition out of the military every year <u>https://www.gao.gov/products/GAO-19-438R</u>
- 88% Veterans who go to college after transition drop out. <u>https://www.huffpost.com/entry/veterans-collegedrop-out_n_2016926</u>
- There are approximately 18.8 million Veterans in the United States. Making up almost 8% of the population.
 - California, Texas, and Florida each have over 1 million Veterans
 - Dunbars number for individual relationships is 150, if you use a more conservative number of 5 close personal friends, Veterans can directly affect approximately 94 million Americans. 28.6% of America's population.
 - <u>https://www.ncsl.org/blog/2017/11/10/veter</u> <u>ans-by-the-numbers.aspx</u>

UNDERSTANDING VETERANS

- Veterans are exposed to situations on deployments and in training that most people cannot relate to.
- Military experiences cause Veterans to be wired a little different than most. It is important that we recognize this in our conversations and emphasize where we relate as an organization.
- Veterans place a strong emphasis on:
 - Brotherhood- They were willing to die for the person next to them and carry that mentality with them forever.
 - Respect- They do not expect to be treated special, but do expect to be treated with respect, and in turn will be respectful.
 - Chain of Command- They respect a chain of command but are also more likely to ask the question "why?"





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UNDERSTANDING VETERANS

- Veterans face many issues with transitioning to civilian life
 - Unemployment
 - Underemployment
 - Feeling isolated
 - Depression
 - Post Traumatic Stress
- These issues lead to 17-22 Veterans losing the war within EVERY DAY, the Veteran community saw a 20% increase during COVID
- From 2005-2017 we lost 78,875 Veterans to suicide compared to 6,768 lives lost in Iraq and Afghanistan since initial occupation. <u>https://fas.org/sgp/crs/natsec/RL32492.pdf</u>
- Union membership and union careers can help alleviate the stresses that contribute to this epidemic.



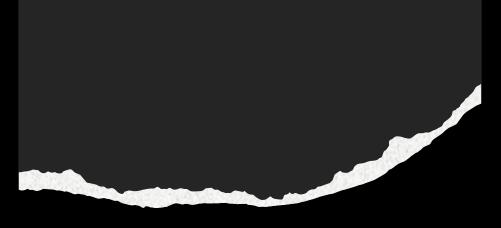
REASONS WE ARE THE SOLUTION

- Mission and Purpose
 - Our programs present transitioning veterans with a new mission: To have a successful career as civilians
 - Our careers represent a new purpose: to be the best craftsmen in their industry and support fellow veterans
- We are the answer to:
 - "What do I do now?"
 - "How do I provide for my family?"
 - "What is my purpose? Where do I belong?"

VIPER TRANSITIONS

Helping Light the Path to the Middle Class for Veterans and Their Families

WHAT IS VIPER TRANSITIONS?



VIPER Transitions is:

- A registered non-profit, EIN 825454885
- A Department of Defense Skillbridge Partner
- A Veteran Advocate

VIPER Transitions' Mission

The mission of VIPER Transitions is to end veteran suicides through the elimination of veteran unemployment, underemployment, substance abuse, homelessness, and the restructuring of a support system.

VIPER Transitions' Focus

VIPER Transitions has three primary areas of focus:

- 1. Career counseling
- 2. Training and Placement
- 3. Support Services



How VIPER Transitions Works

Employers and VIPER Transitions

VIPER Transitions understands the value of trained workers to companies, and their need to attract new talent.

- We design programs to fill positions inside our partnered companies.
 Examples: Municipality of Anchorage, PacifiCorp, Chugach Electric Association
- We work with the employer to create a system that fits their needs.
- We work with employers, to make it possible for Transitioning Service Members, Veterans, and Military Spouses to obtain the skills they need to be gainfully employed.
- These programs can be; training classes, internships, or combinations of the two.

8 Steps on the Path

- 1. Introduction to VIPER:
 - Participants are introduced from many sources; DOL ENPP, TAP, H2H, referrals.
- 2. Career counseling:
 - Participants are counseled on available positions and career options.
- 3. Skills assessment:
 - Participants skillsets are identified and aptitude for open positions are assessed.
- 4. Career selection:
 - After Counseling and Assessment, the Participant decides on the position/opportunity they are most interested in.
- 5. Connection to mentor/resources:
 - With selection complete, Participants are connected with a mentor in their selected career field, ideally at the same company in the same shop/area. This gives them a chance to ask questions to someone doing the job, and they can re-evaluate their choice if it doesn't seem like the right fit.
 - Participants are also connected to resources in the area they will be moving to (VA, VSO, etc)
- 6. Training:
 - Participants attend training, ideally during the last six months they are in the Military
- 7. Employment:
 - In order to be efficient, employers are required to hire the Participant who SUCCESSFULLY completes the training. This allows VIPER to not waste its time, the Participant do not waste their time, and the Employer has already agreed to the system in place so there should be no issues.
- 8. Reclassification:
 - If a participant goes through the previous 7 steps and then finds that the position/career they selected is not right for them, we will restart the process at number 2.

Origin of VIPER Transitions

VIPER Transitions is rooted in the IBEW.

- VIPER was founded by IBEW Local 1547's Lead Organizer, Kyle Kaiser.
- Kyle is an OIF/OEF, US Army Veteran, who served as an Airborne Infantryman, and a Sniper.

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- He entered the Apprenticeship in 2011, and is an IBEW Journeyman Wireman.
- As a member, Kyle recognized the value of the IBEW to veterans.
- As an Organizer, he recognized the value of veterans to the IBEW.



Grow our IBEW / Employer Partnerships with VIPER Transitions

VIPER Transitions presents solutions to key issues affecting the IBEW and our Employer partners

- Available workforce largely untapped
- Provide applicants with desired skillsets
- Support and guidance in the process



Light the Path

Available Manpower:

- 200,000 Transitioning Service Members annually
- Increase the number of qualified entry-level employees
- Attract veterans working in the Electrical Industry Membership Growth:
- New employees at signatory companies = more members
 Right to Work/Janus:
- Pairing VIPER Participants with Mentors in our Local Unions, especially the Veterans Committees, increases contact time
- VIPER Participants will be personally connected to their future coworkers well before being hired, giving the IBEW a chance to show them Brotherhood
- Personal connections and increased contact time, will make membership something that is desired, not required

Thank you for your attention.

God Bless Our Veterans, God Bless Our Union, God Bless the United States of America

For more information please contact: Kyle Kaiser kyle kaiser@vipertransitions.org or kkaiser@ibew1547.org (907)250-1162



Not every Veteran who goes through our program is in crisis, But,

Every person we bring in potentially prevents one.

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Oleksii Khorosh

Consul (Trade & Investments)

Consulate General of Ukraine in San Francisco 530 Bush street, Suite 402, San Francisco, CA 94111 cell +1415-87-22-587

oleksii.khorosh@mfa.gov.ua

San-Francisco.mfa.gov.ua

Thank You!





Don't get yourself stuck on an island - working together & being prepared!



2023 SPRING CONFERENCE

HONOLULU, HAWAII, MARCH 20-22, 2023



Western LAMPAC Spring Conference March 21, 2023 Energy and Political Update

Jonathan Weisgall

Vice President, Government Relations Berkshire Hathaway Energy

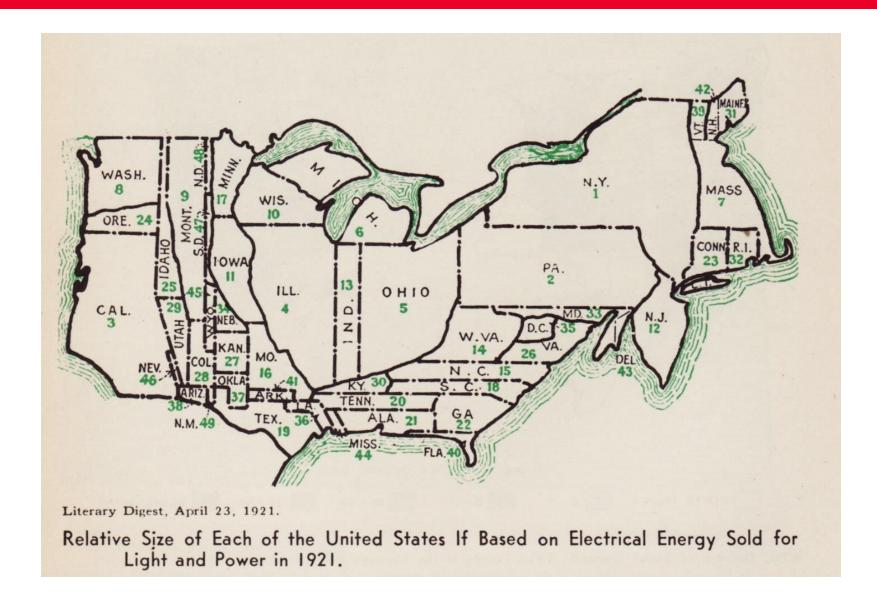
Topics

- Can government help? Should it?
- Industrial policy legislation
- Energy trends
- Any major legislation in this Congress?
- Thinking of 2024 elections yet?

Can government help?

- President Reagan inaugural 1981: "Government is not the solution to our problem; government is the problem"
- President Reagan in 1986: "The nine most terrifying words in the English language are: I'm from the government, and I'm here to help"

Can government help? (cont'd)





- Created with the express purpose of bringing electricity to farms
- Federal loans and funding channeled through newly-crated rural cooperative electric power companies, most of which still exist today
 - Coops purchased power on a wholesale basis and distributed it using their own network of transmission and distribution lines
- By 1950, almost 80% of U.S. farms had power

Should government intervene?



- 1980's-2016: Let the market work its magic with low taxes and light regulation
- No longer (e.g., Trump tariffs)
- DeSantis 2017: "If you want government to exercise a power that you like right now, someone else can come in and exercise that power in a way you don't like. Why don't we just deny government the power to do it to begin with, and let the America people ... make their own choices?"
- Gov. DeSantis 2021-22:
 - Punished cruise ship operators for Covid vaccination requirements
 - Punished Disney for "woke" ideology
 - Fines on social media companies that de-platform political candidates
- Left and right are increasingly willing to use government power to direct business activities

Industrial Policy

- Explicit use of government power to promote specific industries and intervene in markets.
- Rare in Washington socialism? Un-American?
 - Do governments know better than markets which technologies will succeed?
 - "Most likely to succeed with a well-defined objective (Apollo Program, Manhattan Project, transcontinental railroad) or "induced demand" (Covid vaccine, semiconductors)
 - Should not burden the effort with extraneous objectives
- Why now?
 - Geopolitical competition
 - Supply shortages
 - Transition to zero carbon energy

Example: CHIPS Act



- Passed Senate 64-33 July 2022
- \$67 billion in DOE funding to boost domestic semiconductor chip manufacturing
- Industry's unique character
 - Vital to civilian and military technology
 - >90% of manufacturing has moved to China, South Korea, and Taiwan
 - U.S. dependent on one potentially hostile and two geopolitically vulnerable countries
- Follow-on announcements from Micron, Qualcomm, Wolfspeed

CHIPS Act - BUT



- Other social goals in CHIPS
- Funding recipients must:
 - Pay union-scale wages for construction and, preferably use unionized labor
 - Not enter into joint ventures or licensing agreements in China
 - Provide affordable childcare for facility and construction workers
 - Share windfall profits with the federal government
 - Not use federal subsidies to pay dividends or buy back stock
- Will this mission creep undermine success?

Bipartisan Infrastructure Bill

- Infrastructure Investment and Jobs Act
- \$550 billion in new spending; largest long-term investment in U.S. infrastructure in nearly a century
- Once in a generation bill?
- Grid resilience and longevity: \$12 billion
- Clean energy demonstrations:
 - \$8 billion for clean hydrogen
 - \$10 billion for CCUS, direct air capture, and industrial emission reductions
 - \$3.2 billion for advanced nuclear/SMRs and \$1.2 billion for existing nuclear (help nuclear plants at risk of closing prematurely)
- Manufacturing:
 - Invests > \$7 billion in battery supply chain
 - \$750 million for clean energy manufacturing and recycling
 - Buy America provisions to build infrastructure projects with American iron, steel, and construction materials

Bipartisan Infrastructure Bill (cont'd)

- \$3.5 billion for low-income home weatherization
- \$500 million for state energy offices
- \$550 million for local energy efficiency and conservation grants
- Not just energy
- Transportation:
 - \$42 billion to strengthen ports, airports, and rail
 - \$110 billion for roads and bridges
 - \$7.5 billion in EV charging infrastructure
- Broadband: \$42.45b for reliable high-speed internet
- High quality jobs
 - Expected to create nearly half a million manufacturing jobs
 - >80% of funding requires prevailing wage provisions
 - ~75% of jobs do not require an advanced degree

Inflation Reduction Act



- August 2022; largest clean energy investment in American history
- 10 years of tax certainty and support
- Focus on
 - Domestic job creation
 - Strong incentives for prevailing wages and apprenticeships
 - Investment in underserved communities
- Expected to reduce GHG pollution to ~40% below 2005 levels by 2030

Inflation Reduction Act (cont'd)



- Expenditures: \$437 billion over 10 years
 - Energy security and climate change: \$369 billion
 - Affordable Care Act Extension: \$64 billion
 - Western drought resiliency: \$4 billion
- Revenue raised: \$737 billion over 10 years
 - 15% corporate minimum tax on book income for companies earning more than \$1 billion per year
 - Prescription drug pricing reform
 - Revenue from increased IRS tax enforcement
 - 1% excise tax fee on corporate stock buybacks
- Total deficit reduction: \$300 billion



- Extends wind, geothermal, and solar ITC/PTC through 2032
- New credits for energy storage, clean hydrogen, microgrids, existing nuclear
- For full 30% ITC / 1.5 cent PTC, must meet prevailing wage and apprenticeship requirements (otherwise 6% or .3 cents)
- Bonus credits:
 - 10% bonus if located in a low-income community or on tribal land
 - 10% bonus for meeting domestic content requirements
 - 20% bonus for projects on certain multi-tenant buildings

Inflation Reduction Act – EVs



- Make EVs more affordable and freeze China out of supply chain
- Credit of \$7,500 for new cars through 2032, but . . .
- Income limits
- Price caps: \$80,000 for SUVs, pickup trucks and vans; \$55,000 for sedans
- By 2024, >50% of battery components from US, Canada, Mexico; 100% by 2028
- 40% of critical minerals in battery from US, free-trade country or North American recycling facility; 80% by 2026
- Lifts cap of 200,000 cars per company
- Vehicles must be assembled in the US
- \$4,000 for sales of used EVs plus income limits



Energy trends

Energy trends and challenges

- Cybersecurity and physical threats
- · Integrating intermittent resources into the grid
- Centralized power vs. customer-generated power
- Subsidize uneconomic power plants?
- No direct price on carbon
- Is gas the next coal?
- State mandates for 100% zero carbon electricity
 - 2030: RI
 - 2040: CT, NY,
 - 2045: CA, HI, NM, VI, WA
 - 2050: CO, ME, NV, NJ, WI

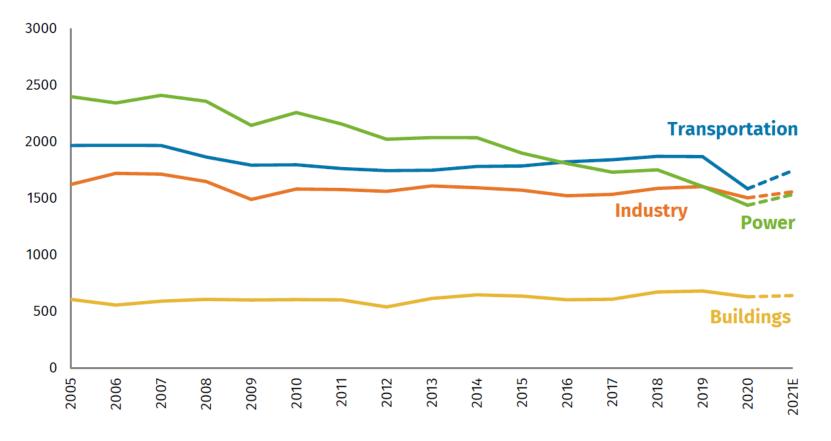
Energy trends (cont'd)

- Other state/local mandates
 - RPS
 - Bans on gas hookups
 - EV-only sales of cars by 2035; some by 2030 + EV credits
- Customer/corporate demands/commitments to achieve net zero
- Enhanced investor risk reporting: ESG disclosure requirements
- Intermittency of renewables and need for storage
- All causing:
 - Shift to low carbon and renewable energy/fuels
 - Electrification of everything (transportation, heating)
 - Impact on customer costs?
 - Impact on reliability and resilience?
 - Impact on 85,000 fossil fuel workers?

GHG Emissions by Sector 2005-2021

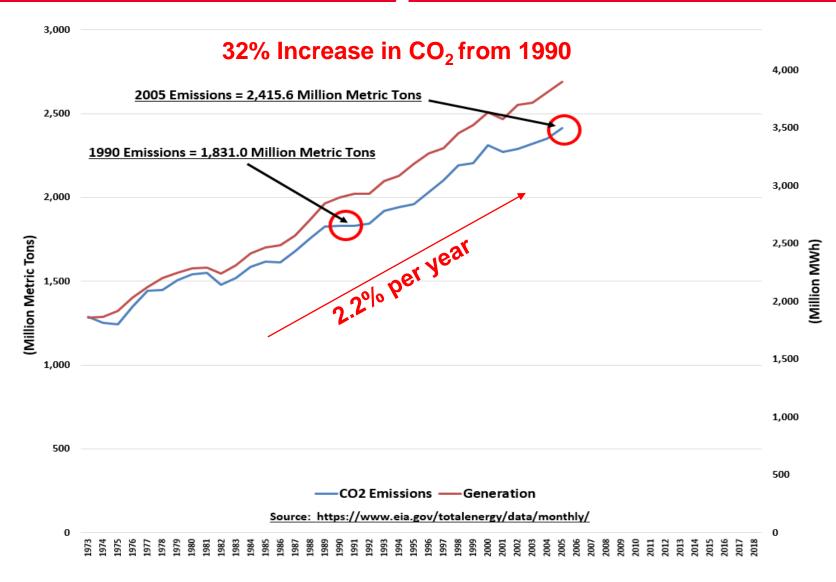
FIGURE 1 US GHG emissions by major emitting sector

Million metric tons CO2e, IPCC definitions, excludes international bunkers



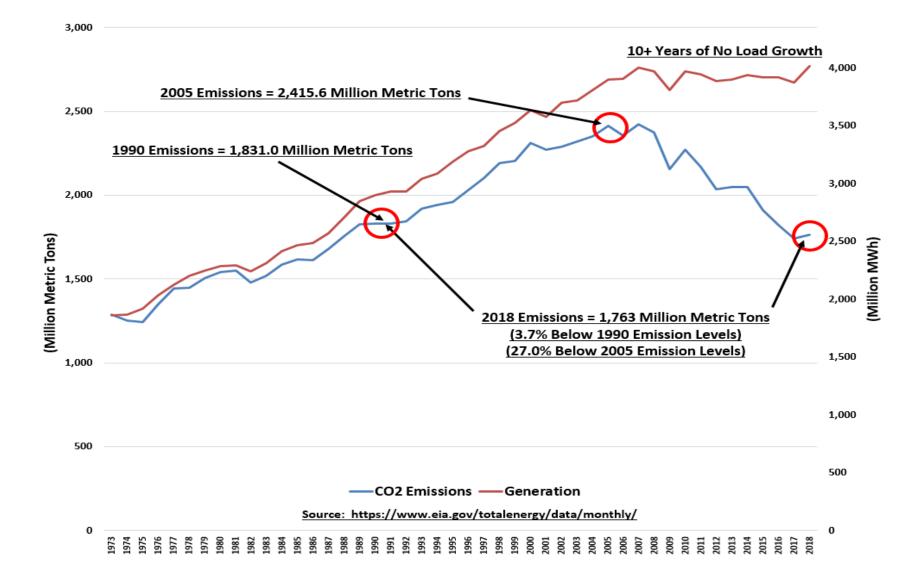
Electricity Generation and CO₂ Emissions



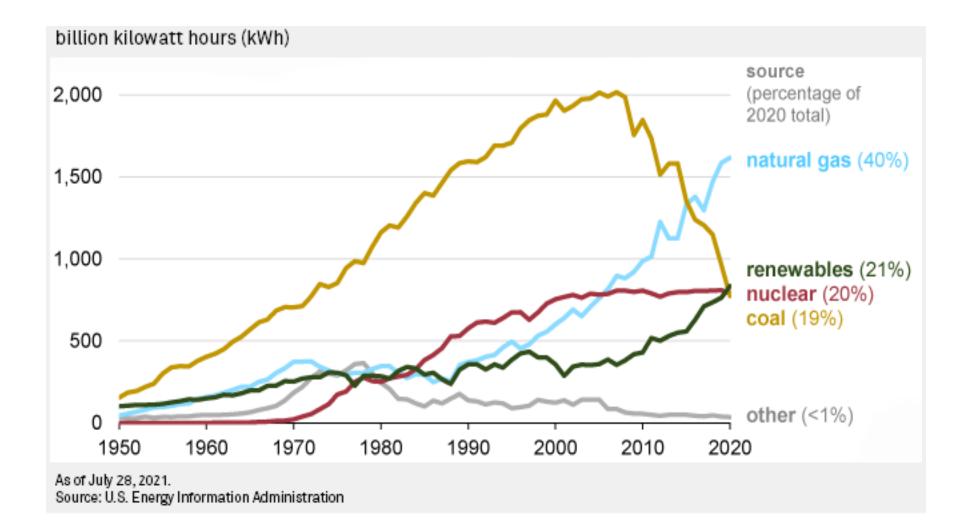


Electric Generation and CO₂ Emissions

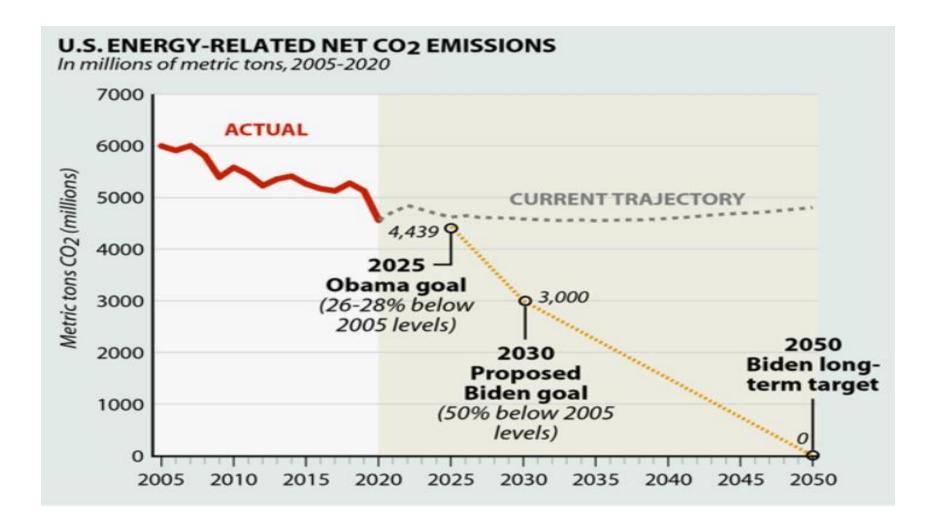




U.S. Electricity Generation 1950-2020



The Challenge



Can we get to net zero?



- Bloomberg and Princeton University studies by 2050:
 - Land size = four South Dakotas
 - \$2.5 trillion in clean energy investments
 - 50 million EVs
 - Triple current electricity output
- Realistic? (California needs 7,000 new MW annually for 15 years)
- What's needed?
 - Accelerate depreciation and close thermal plants
 - Additional wind and solar, transmission, energy storage, pumped hydro
 - Technology innovation
 - Nuclear: extend life of existing; pursue advanced and SMR
 - Headwinds: backlash against renewable energy

Where are the clean energy jobs?

Most new clean energy jobs are in efficiency and EVs

Jobs created in the U.S. in 2021 in "advanced energy" fields

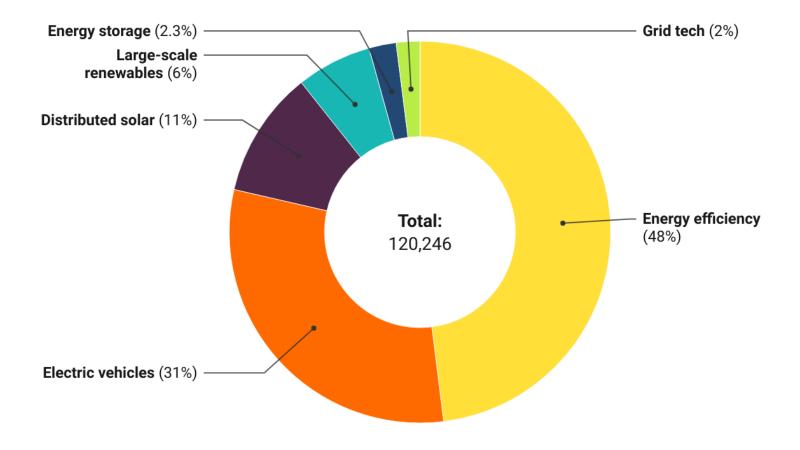


Chart: Canary Media • Source: Advanced Energy United, "Job Opportunities in Advanced Energy," 2022



.....is the leader in wind and solar generation?

State wind and solar leaders



State Wind and Solar Leaders

Texas generated more electricity from wind and utility-scale solar than any other state, largely due to dominance in wind.

U.S. WIND AND SOLAR ELECTRICITY GENERATION In gigawatt-hours, ranked by combined totals, 2022

Wind Solar		,							
	0	20K	40		<i>awat</i> 60K		оок	120K	140K
Texas	-				-		 		136,118
California					52,92	7			130,110
lowa				45,0					
Oklahoma				37,500					
Kansas				,536	-				
Illinois			24,6						
Colorado			,152						
North Dakota			571						
New Mexico			451						
Minnesota		16,	328						
Nebraska		12,6							
North Carolina		12,0	14						
Florida		11,33	36						
Indiana		10,92	28						
Oregon		10,76	1						
South Dakota		10,32	7						
Wyoming		10,20	6						
Michigan		10,004	4						
Washington		9,242							
Nevada		9,119							
Arizona		7,946							
Missouri		7,628							
Georgia		6,922							
New York									
Virginia		4,740							
Utah		4,570							
Ohio		4,090							
Montana		4,066							
Pennsylvania		4,021							
Idaho									
Maine									
Wisconsin									
South Carolina		2,346							
Massachusetts West Virginia									
New Jersey									
Maryland									
Hawaii									
Alabama		894							
Arkansas		725							
Tennessee	_	717							
Rhode Island		548							
Vermont		521							
Mississippi		507							
New Hampshire		486							
Connecticut		452							
Louisiana		193							
Alaska		44							
Delaware		1							
Kentucky		1							
District of Columbia	3	0							

NOTE: Due to rounding or lack of available data, some states with zero values listed may have small amounts of that resource.



.....is the leader in all renewable energy generation (including hydro)?

State leaders – all renewable energy



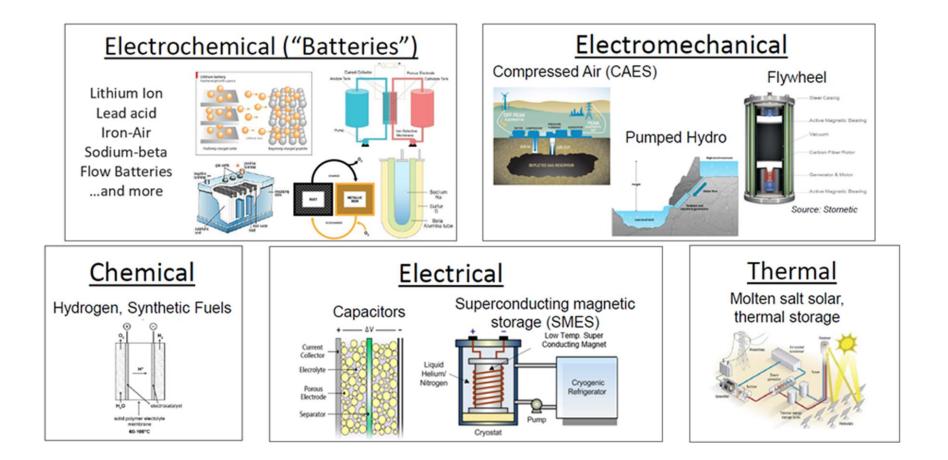
State Leaders in Hydropower and Total Renewables Hydropower is a major part of the renewable energy mix, but it isn't growing much. Here are the leaders in renewable energy, split into two categories: hydropower and "other," which is almost all wind and solar.

U.S. HYDROPOWER ELECTRICITY GENERATION In gigawatt-hours, ranked by combined totals, 2022

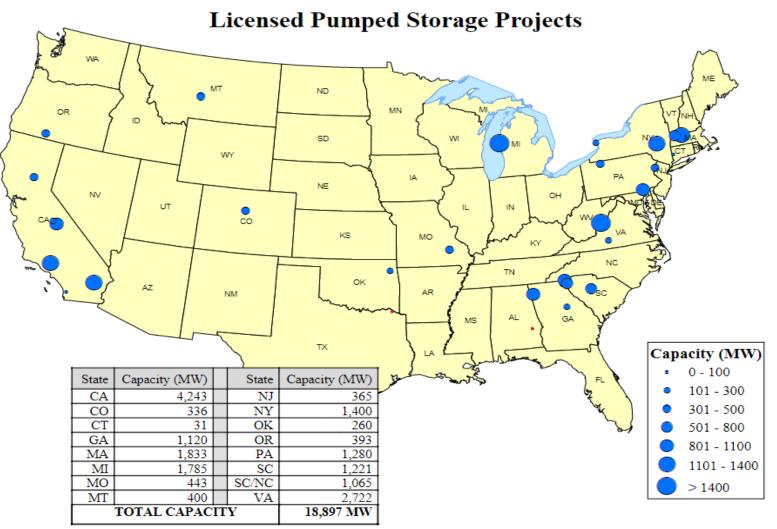
Hydropower	Other renew						
			Gigawat				
C) 20K	40K	60K	80K	100K	120K	140K
Texas							138,538
Washington				_	91,148		
California			16 422		89,473		
lowa Oregon			46,433 4,110				
Oklahoma			,240				
New York	_	36,2					
Kansas		29,617					
Illinois		5,185					
Colorado		004					
North Carolina	19,0						
North Dakota	18,7						
Minnesota	18,3						
New Mexico	16,65						
Georgia	15,90	05					
South Dakota	15,83						
Florida	15,72						
Nevada	15,14						
Montana	14,39						
Arizona	14,37						
Alabama	14,13						
Nebraska	13,99						
Michigan	13,87						
Idaho	12,81						
Indiana	11,673						
Tennessee	11,248						
Wyoming Virginia	9,426	>					
Missouri	9,226						
Pennsylvania	8,438						
Maine	7,384						
South Carolina							
Wisconsin							
Utah	5,643						
Ohio	5,150						
Arkansas							
Kentucky	4,743						
Massachusetts	4,287						
West Virginia	3,608						
Louisiana	3,340						
Maryland	3,328						
New Hampshire							
New Jersey	2,334						
	2,105						
Vermont							
	1,911						
Mississippi	1,793						
Connecticut							
Rhode Island	868 142						
Delaware District of Columbia	87						
District of Columbia	07						

NOTE: Due to rounding or lack of available data, some states with zero values listed may have small amounts of that resource.

Energy Storage Technology Types

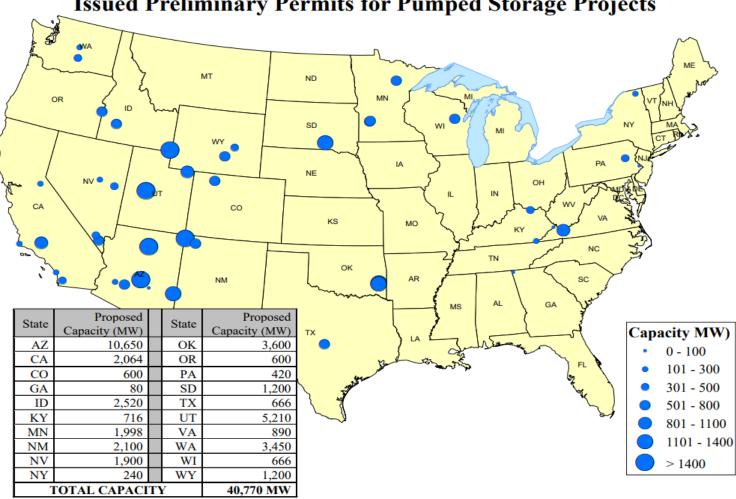


Licensed Pumped Storage Hydro Projects



Source: FERC Staff, May 11, 2022

Potential Pumped Storage Hydro Projects



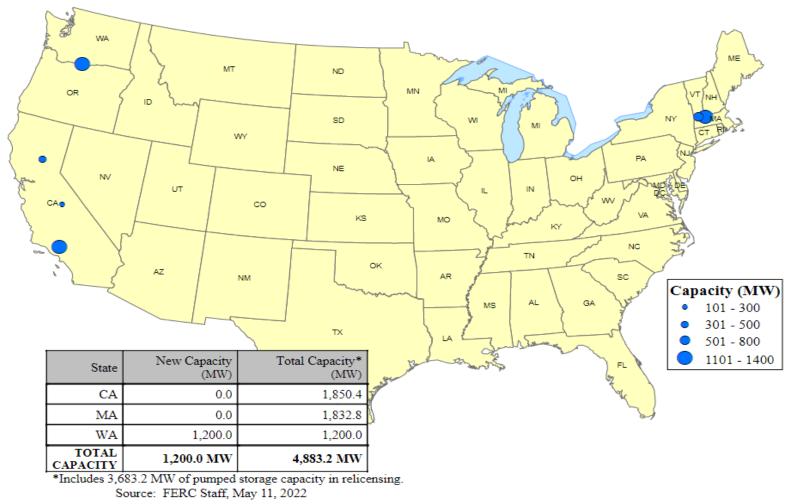
Issued Preliminary Permits for Pumped Storage Projects

Source: FERC Staff, May 11, 2022

Pending Licensed Pumped Storage Hydro Projects



Pending Licenses and Relicenses for Pumped Storage Projects



Typical Pumped Storage Hydro Site



Battery Storage vs. Pumped Storage Hydro



Battery Storage Systems

- Mature technology
- High roundtrip efficiency (~85%)
- Flexible configuration easily scalable
- Typical discharge period 2-4
 hours
- Life span about 10 years
- Thermal runaway
- Higher carbon footprint
- End of life disposal issues

Pumped Storage Hydro

- Mature technology
- High roundtrip efficiency (~80%)
- Fixed scale
- Typical discharge period 8 hours
- Life span about 50 years mechanical, 100 years civil
- Low carbon footprint



Washington, DC update

118th Congress

- Bitterly divided Congress
- Narrow legislative window only bipartisan measures
- Shift from legislation to executive branch implementation of bill bills from last Congress
 - Environmental rulemakings
 - Treasury guidance for Inflation Reduction Act
 - Program administration for IIJA
- Tension between domestic manufacturing/labor priorities vs. supply chain/costs

Budget debate - Biden



- Reduce deficit by nearly \$3 trillion over 10 years
 - 25% minimum tax on households worth more than \$100 million
 - Higher taxes for oil and gas companies
 - Raise corporate income tax rate from 21% to 28%
 - Negotiate down cost of prescription drugs
 - Increase top tax rate for individuals from 37% to 39%
- Reduce costs for families
 - \$22 billion for childcare and expansion of child tax credit
 - Cap insulin cost at \$35/month for all Americans
 - Paid family and medical leave
- Increase Medicare payroll tax on incomes >\$400,000/year
- \$835 billion defense budget

Budget – Republicans



- Republican House must pass a budget; promised one that balances within 10 years
- Promised not to raise taxes or cut Social Security, Medicare or defense spending
- Republicans see need to raise federal debt ceiling as an opportunity to push for spending cuts
- Only have 5-vote margin in House
- Blame on both sides:
 - Jan. 20, 2017: national debt \$19.9 trillion
 - Jan. 20, 2021: national debt \$27.8 trillion
 - New debt had bipartisan support

Energy bill?



- Hard to see major energy legislation after last Congress
- House Republicans will move energy package (H.R.1)
 - More oil and natural gas drilling
 - Lower royalties for offshore drilling
 - Limit presidential authority on cross-border projects
 - Limit state authority on water issues
 - Ban fracking moratoria
 - Overhaul NEPA to fast-track lengthy environmental reviews for all projects (oil and gas, pipelines, renewables, grid connections, mines for critical minerals)
 - 2-year limit for EIS reviews; 150-page limit for most
 - Environmental assessments: one year/75 page limit
 - Challenges within 120 days
- Outlook?

Can anything pass this Congress?



- Prescription drugs: Extend \$35-a-month insulin price cap
- Rail safety: Improve train safety, particularly when carrying hazardous materials
- Marijuana: Protect banking services for state-authorized marijuana businesses
- "Junk Fees": More transparent pricing for airline, concert and sporting event tickets; resort fees at hotels; termination fees; notify consumers before charging automatic subscription renewals
- TikTok ban or other bills to counter Chinese influence (border adjustment for carbon)
- Regulate cryptocurrencies

Too early to discuss 2024 elections?



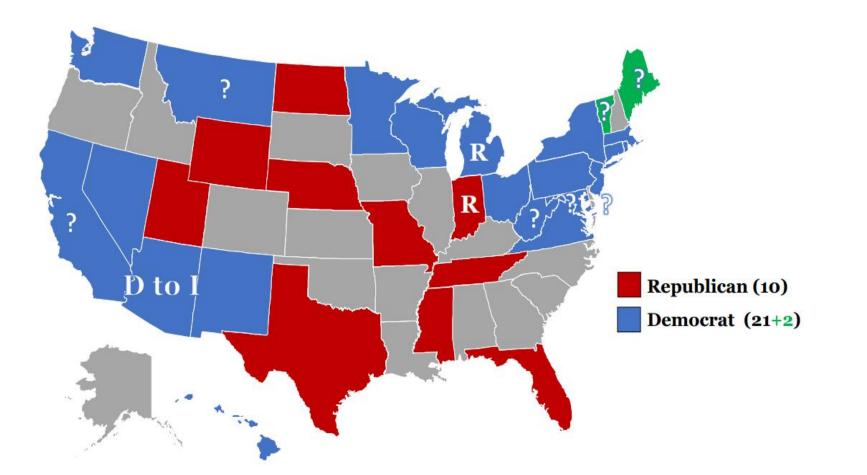
- National polling: Trump leading every other Republican (40%)
- Win by retaining that support while remaining candidates split the vote
- Misleading? Clinton overwhelming lead over Obama in 2007-08, but his strength in the early states (IA and SC) changed the race
- DeSantis has pulled even or ahead in IA and NH
- DeSantis has lower negatives and much more upside than Trump
- Trump v. DeSantis? Trump will try to destroy him, which might open the field for the others
- Trump v. 6 others? Trump wins the nomination again
- Could be uglier than 2020: Remember Ronald Reagan's 11th commandment
- Hard to see it not DeSantis or Trump

Challengers to Trump/DeSantis

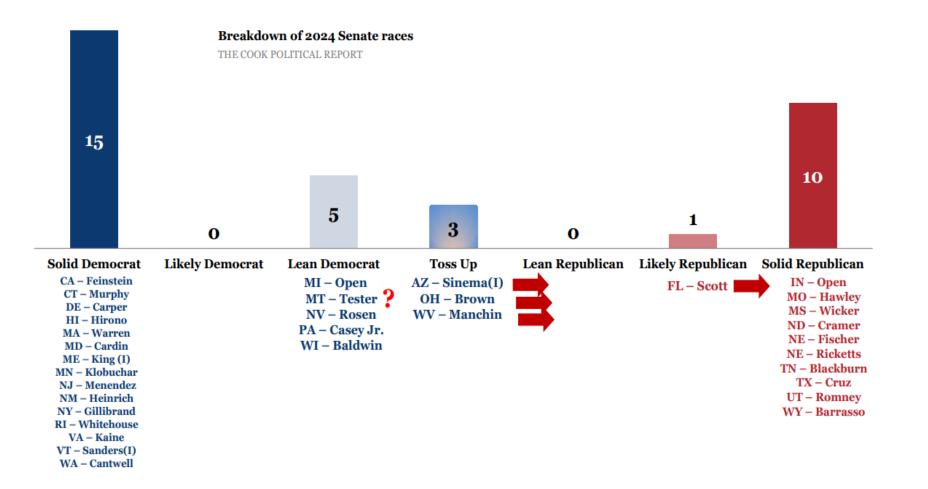


- Nikki Haley: former SC governor; Reaganesque optimist (small government and foreign policy hawk)
- Gov. Glenn Youngkin (VA): comfortable with business executives and evangelicals
- Chris Sununu (NH governor): "I'm not anti-Trump, I'm not pro-Trump. We're just moving on"
- Mike Pence: longtime favorite of evangelicals. Disliked by Trump supporters; distancing himself from Trump
- Mike Pompeo: Trump's secretary of state; loyal to Trump
- Sen. Tim Scott (SC)
- Gov. Kristi Noem (SD)
- Long shots have won nominations (Jimmy Carter, Bill Clinton)

Senate Elections in 2024



Senate Races – Cook Report Predictions



Senate Elections in 2024



- 51-49 today
- Three red-state Democrat incumbents Brown (OH), Manchin (WV), and Tester (MT) – have to pull a Susan Collins: persuade voters to split their tickets in an era of declining split-ticket voters
- These three are toss-ups plus AZ
- Five other Democratic-held seats (Michigan, Nevada, Pennsylvania, and Wisconsin) are leaning Democratic
- Will Sinema (AZ) and Manchin (WV) switch parties?

House elections in 2024



- 222-213 today
- Way too early to see trends it's a toss-up now
- Major themes:
 - Likely attempts at mid-decade redistricting that could shake up the map (particularly in OH and NC)
 - 5 NY Republican incumbents (including Santos) start in the "toss-up" column
- Not that many competitive seats
 - 20 tossup seats (11 D, 9 R)
 - 8 of D toss-ups in 3 states: NC (4), PA (2), OH (2)
 - Top R toss-ups: NY (4) and AZ (2)
 - Democrats need to net 5 seats to win the majority



Questions?





Don't get yourself stuck on an island - working together & being prepared!



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Southeast LAMPAC Moving Our Industry Forward for Everyone

Brent E. Hall

International Vice President, IBEW 10th District

Co-Chair, Southeast LAMPAC

SELAMPAC Partners American Electric Power(AEP) Georgia Power Alabama Power Mississippi Power **Entergy Arkansas Duke Carolinas** Florida Power& Light **Tennessee Valley** Authority(TVA) **IBEW** Fifth District **IBEW** Tenth District

IBEW Code of Excellence at TVA

It started with a conversation.....

Next step....a site visit with IBEW 396 and Nevada Power

Where We Started

-1000 pending grievances

 "Chilled Work Environment" at WBN
 BFN at INPO 4 status

 Issues with performance and safety across the Valley
 Morale issues across the Valley in both labor and management

The Day It Changed

February 26,2018 Watts Bar Nuclear Plant, Units 1&2 5000 + employees 60 Ambassadors (union and management) 600 + meetings across 4 states in 6 months **Accomplishments attributed to COE**

-Operation Clean Slate

-Homeward Bound

-Top Nuclear Fleet

-New Heights Program

-Work Optimization

-a new vision of cooperation and partnership for an everchanging future in the utility industry I would like to extend an invitation today with my management Co-chair, Emile Cordaro. We hope to bring SELAMPAC and Western LAMPAC together in 2024 for a joint conference and to share ideas in this everchanging environment.

*Have you ever heard of NashVegas?

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Edison Electric

Western LAMPAC *EEI & IBEW A Winning Partnership*

Shawn Cooper

EEI

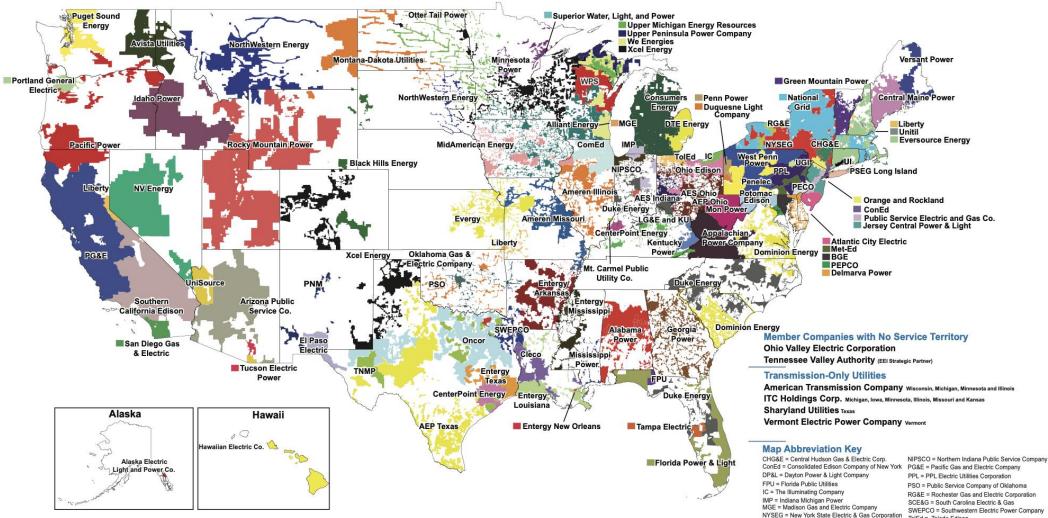
External Affairs Senior Director of Labor Relations





EEI U.S. Member Company Service Territories

Edison Electric INSTITUTE



PPL = PPL Electric Utilities Corporation PSO = Public Service Company of Oklahoma RG&E = Rochester Gas and Electric Corporation SCE&G = South Carolina Electric & Gas SWEPCO = Southwestern Electric Power Company TolEd = Toledo Edison UI = The United Illuminating Company WPS = Wisconsin Public Service Corporation

Creating Value in America's Economy



Contribute 5% annually to U.S. GDP



Support 7 million+

jobs across the United States

Invest \$120 billion+

per year to build smarter, cleaner, stronger, and more secure energy infrastructure



2022 Legislative Wins

- **IIJA** The Infrastructure Investment Jobs Act.
- IRA The Inflation Reduction Act
- CHIPS Act The Creating Helpful Incentives to Produce Semiconductors and Science Act

"IIJA Act -EEI Member Made – IBEW Built "

The IIJA presents a once in a lifetime opportunity to partner on major infrastructure projects.

The Biden Administration

Never has there been a more pro-labor President

- ✓ A skilled workforce
- ✓ Prevailing Wage
- ✓ Apprenticeship Program
- ✓ Made in the USA
- ✓ Environmental Justice
- ✓ Bargaining Rights
- ✓ Careers not jobs

\$\$\$\$ IIJA Opportunities

- \$21 bill in Clean Energy Development
- \$43.4 bill Broadband & Infrastructure
- \$8.9 bill in EV infrastructure
- \$6.7 bill to maintain existing generation fleet
- \$16.5 bill Grid Resilience



"CHIPS Act – USA Made – IBEW Built "

The CHIPS Act Benefits Industry and Labor

The Biden Administration

Never has there been a more prolabor, Made In the USA, Manufacturing President

- ✓ Union Jobs in the USA
- ✓ A skilled workforce
- ✓ Prevailing Wage
- ✓ Apprenticeship Program
- Environmental Justice
- ✓ Bargaining Rights
- ✓ Careers not jobs

\$\$\$ CHIPS Act Opportunities

- \$280 bill in USA
- Semiconductor Development
- \$200 bill scientific R&D and commercialization
- \$52.7 bill is for semiconductor manufacturing & workforce development
- **\$24 bill** in tax credits for chip production
- **\$3 bill** wireless supply chains

E E 96

IIJA Funding Opportunities 2023-2027



\$5.05B

Expanding Access to Energy Efficiency & Clean Energy



\$16.5B Grid Resilience & Improvements





Maintaining our Existing Clean Generation Fleet



\$21.5B

Clean Energy Demonstration & Research Hubs



\$43.4B Broadband Development & Infrastructure



\$8.9B Electric Vehicle Infrastructure



2023 EEI Industry Priorities



Clean Energy Built By IBEW



Resilience & Grid Security



Storm Response & Wildfire Mitigation With IBEW & NECA



Infrastructure Investment & Jobs Act & Inflation Reduction Act Implementation



Electric Transportation Partnership With Organized Labor



Diversity, Equity & Inclusion In Workforce



Advancing Key Legislative & Regulatory Policies in 2023

EEI supports:

- Siting and permitting reform, along with reforms in transmission planning, cost allocation, and generator interconnection. It takes an average of 8 12 years to site and build an energy project. We need to reduce that down to 2-4 years to site and build.
- Finalization of a nationwide permit for distribution and transmission grid construction activities under the Clean Water Act.
- Removal of regulatory and legislative barriers limiting member companies' ability to own or fully participate in the implementation of energy storage assets and other distributed energy resources.



EEI & IBEW Leading The Country on Clean **Energy Development**



Changing U.S. Energy Mix

40% **CARBON-FREE**





CARBON EMISSIONS From the U.S. Power Sector ARE AS LOW AS THEY WERE IN 1984. While Electricity Use Is Up 72% Since Then Increasing Investments

\$120 Billion+

Per Year on Average **TO MAKE THE ENERGY GRID** SMARTER, CLEANER, STRONGER





Over the Past 10 Years, More Than Half of New Electricity **Generation Capacity Was** WIND AND SOLAR



RENEWABLE TECHNOLOGIES added in 2021



Investing Nearly

INFRASTRUCTURE



of all **U.S. ENERGY STORAGE**

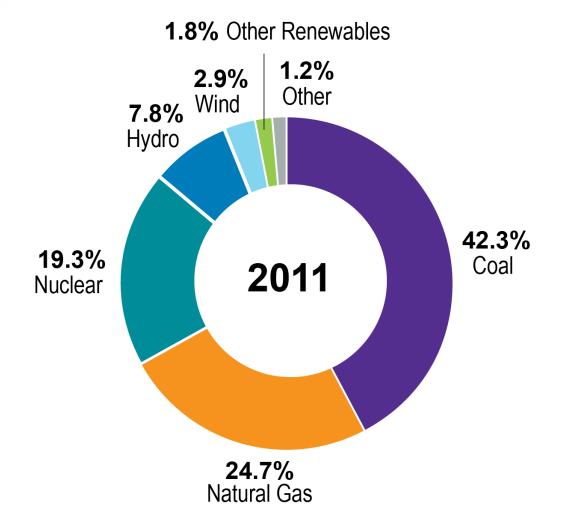
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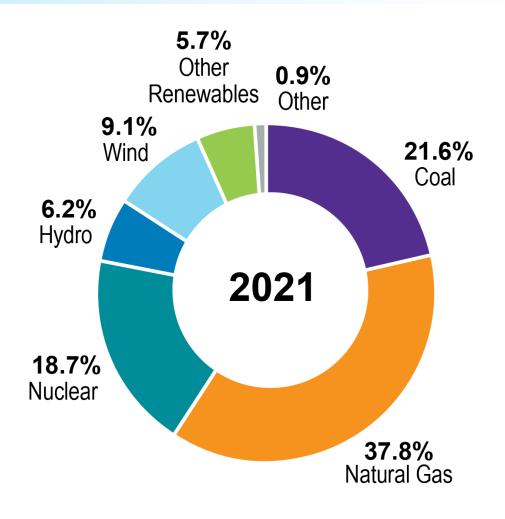
96%

ENERGY STORAGE



Transforming the Energy Mix

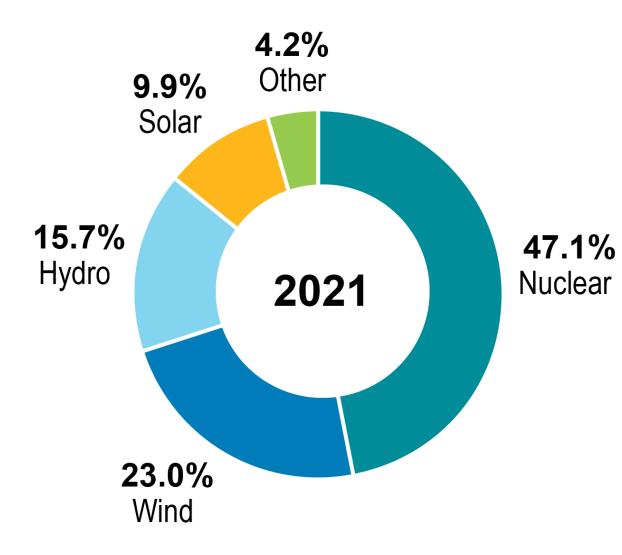




Note: "Other Renewables" includes universal (or large-scale) solar, private (or rooftop) solar, geothermal, and generation from biomass sources (agricultural waste, landfill gas recovery, municipal solid waste, wood, non-wood waste). Source: U.S. Department of Energy, Energy Information Administration (EIA).



40.6 % of EEI Electric Generation was Carbon Free



Nuclear energy remains the largest source of carbon-free electricity.

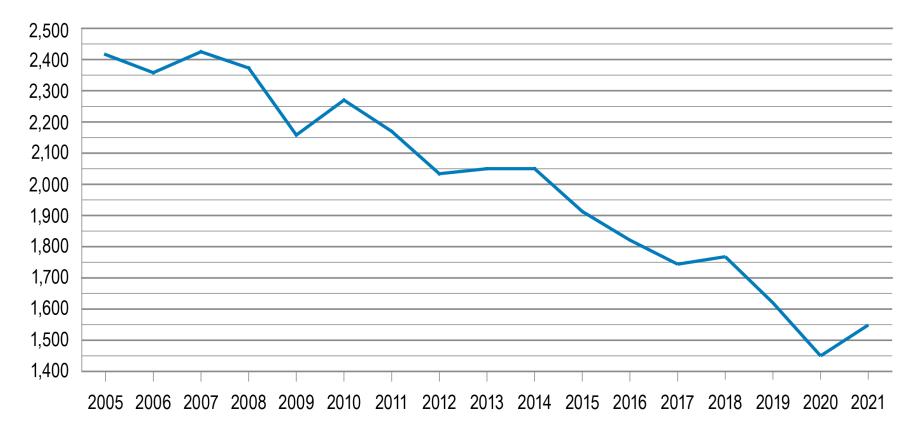
Currently, 93 reactors in 28 states produce nearly 20 percent of our nation's electricity and approximately 50 percent of our carbon-free electricity.

"Other" includes biomass, geothermal, and landfill gas. Source: U.S. Department of Energy, Energy Information Administration (EIA).



Reducing Carbon Emissions

Million Metric Tons of CO₂



- Today, 40 percent of U.S. electricity comes from carbon-free sources
- As of 2021, electric power industry CO₂ emissions are 36 percent below 2005 levels
- Overall trajectory is expected to continue based on current trends

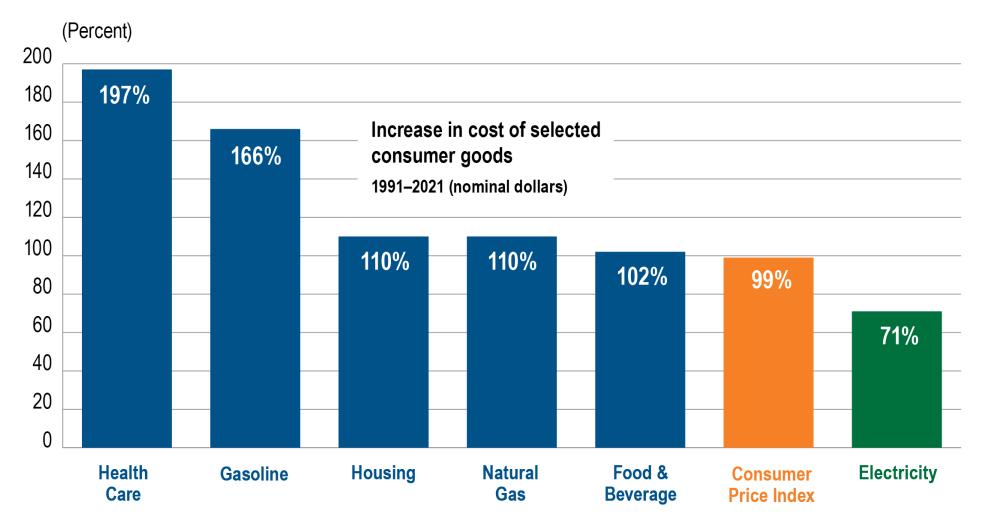


Delivering Customer Value



1.28 percent of Americans' personal consumption expenditures in 2021 went toward electricity bills the lowest annual rate in more than six decades.

Electricity Is a Great Value



Sources: U.S. Department of Labor, Bureau of Labor Statistics, and U.S. Department of Energy, Energy Information Administration (EIA).





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Power by Associationst

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